



## WINTER 2016 / 17 – 7 NIGHT HOLIDAYS - PRICE GUIDE

Property	4* Alpine Resort	4* Hotel Fontana	4* Schloss Hotel Rosegg	Pension Sonne	Trixi Apartments	4* Hotel Bruckenkurt	Pension Meixner Obermoser	5* Hotel Schloss Lehenberg	4* S Hotel Schwarzer Adler	4* Hotel Kirchbergerhof	4* Hotel Kroneck	4* Hotel Panther	4* Hotel Eva Village	3* Hotel Austria	4* Hotel Tyrolerhof	4* Hotel Sunny	3* Hotel	4* Hotel Neue Post	4* Hotel Heitzmann	4* Hotel Das Alpenhaus	4* Hotel Banyan	4* Hotel Kertess
Resort	Fieberbrunn	Fieberbrunn	Fieberbrunn	Fieberbrunn	Fieberbrunn	St Johann	St Johann	Kitzbühel	Kitzbühel	Kirchberg	Kirchberg	Saalbach	Saalbach	Saalbach	Solden	Solden	Stubai	Zell am See	Zell am See	Kaprun	St Anton	St Anton
Basis	HB	HB	HB	BB	SC	HB	BB	HB	HB	HB	HB	HB	HB	HB	HB	HB	HB	HB	HB	HB	BB	HB
	2 share	2 share	2 share	2 share	5 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share	2 share

### Departure Date

10-Dec-16	569	-	499	349	319	559	399	669	819	559	-	659	759	-	799	-	529	679	-	779	759	669
17-Dec-16	609	539	529	359	339	669	429	759	849	679	499	689	1019	559	909	799	539	699	649	819	899	759
24-Dec-16	1089	949	849	409	399	799	449	1499	1749	1039	749	1019	1329	859	1199	1269	619	879	899	1039	1079	1369
31-Dec-16	1089	929	839	439	429	859	479	1699	1489	1129	839	1079	1439	859	1239	1289	679	1039	1029	1299	1129	1539
07-Jan-17	769	659	529	359	329	599	409	949	1099	719	599	849	1099	609	969	829	579	769	649	919	779	929
14-Jan-17	769	669	609	359	339	619	419	1069	1099	1029	599	859	1099	599	979	839	589	699	659	699	779	939
21-Jan-17	779	669	599	369	339	619	429	1079	1099	909	609	869	1119	709	1039	839	589	709	659	709	789	949
28-Jan-17	869	749	539	379	369	629	439	969	1099	849	649	939	1129	739	1039	839	619	719	669	939	789	1059
04-Feb-17	889	759	769	389	389	699	449	979	1119	889	649	959	1219	749	1089	949	629	849	769	959	1089	1069
11-Feb-17	939	809	809	439	419	759	479	1019	1149	919	689	999	1249	789	1129	999	659	899	819	999	1119	1119
18-Feb-17	1179	1029	759	439	419	759	479	1119	1299	939	739	999	1349	789	1179	989	649	899	809	979	1119	1119
25-Feb-17	1139	989	789	399	389	749	449	1079	1299	899	699	959	1329	699	1159	959	629	859	769	959	1089	1059
04-Mar-17	779	679	539	379	369	619	429	959	1139	759	619	869	1119	609	1029	949	619	719	719	799	919	1049
11-Mar-17	779	669	529	379	339	609	419	959	1119	749	609	769	1049	599	1029	879	609	709	669	799	919	1049
18-Mar-17	769	659	509	379	329	599	419	949	1099	659	559	699	1039	599	1029	879	599	699	659	799	909	999
25-Mar-17	769	669	509	379	329	589	399	949	1099	619	529	689	799	-	1029	819	599	699	649	799	909	999
01-Apr-17	789	689	529	389	349	-	-	969	1099	619	529	689	789	-	849	839	629	709	-	809	909	999
08-Apr-17	789	689	529	389	349	-	-	969	1099	619	529	689	789	-	849	839	629	679	-	809	909	729

### Single supplement per person per night

24	19	POA	6	-	10	6	29	POA	POA	10	10	POA	8	16	POA	10	POA	POA	16	POA	10
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All prices are per person in £ sterling for a 7 night stay. Reductions apply for a third / fourth person sharing in a room: Please contact us.

## What's included?

### Our prices include

- Accommodation and board as described
- Return airport transfers (see details right)
- Services of our Resort Manager
- All linen and final cleaning (apartments)

### And exclude

- Flights or ferry travel
- Lift passes, equipment hire and lessons
- Winter sports travel insurance

### Flights :: Getting there

Salzburg, Austria is the main gateway for the majority of our resorts. Innsbruck (Austria) and Munich (Germany) are also alternative arrival airports for some of our resorts. Please see over for airport transfer times.

For availability, prices and advice on scheduled, charter or no-frills airlines to these destinations from airports across the UK, please contact our office. Alternatively, you are welcome to source your own flights and book the remainder of your package through Snowscape. For flight links, please visit the FAQ page at [www.snowscape.co.uk](http://www.snowscape.co.uk).

### And onto resort :: Airport transfers

For the purposes of our price guide, airport transfers by minibus taxi (minimum 4 passengers) or coach typically direct to resort are included from Salzburg or Innsbruck (Salzburg only for Saalbach and Zell am See; Innsbruck only for Stubai, St Anton and Sölden).

For a small supplement, and depending on the size of your party, we can also offer airport transfers from Munich (Germany) which has good flight options for the Kitzbüheler Alps region. A small supplement may apply for transfers with less than four passengers and private transfers can be arranged on request.

If you wish to make your own way to resort, a reduction on the above prices will apply. For a competitive hire car quote or advice on travelling to resort by train or self-driving, please contact our office.

### Resort Managers

We provide Resort Manager representation in those resorts where we feel you need them most, namely Fieberbrunn and St Johann in Tirol. Their brief is to be attentive yet not intrusive and they provide as much support and attention as you desire to make the most of your time on and off the slopes. For all other resorts, we provide comprehensive pre-departure information packs and our Austrian Resort Managers are contactable 24 hours a day by mobile phone should you require any assistance.

### Children's prices and third person reductions

Most hotels offer triple, quad or family rooms and we offer good discounts for children sharing with parents. This varies according to age and from hotel to hotel and you should contact our office for prices. Some resorts also offer free lift passes and equipment at certain times of the season and according to age. For more details, please contact our office.

### Ski weekends and short breaks – from £239 per person

With the exception of peak season New Year and February school holiday dates, we offer ski and snowboard weekends and short breaks to most of our resorts. These are tailored to your requirements in terms of resort, hotel and duration with prices from £239 per person for 3 nights' ensuite bed and breakfast accommodation including airport transfers. Naturally, 4\* half board hotels in the more popular resorts are more expensive. Whether a mid-range or luxury short break, please contact our office for a personal quotation.

For ski weekend advice and guide prices, please visit our dedicated ski weekend page at [www.snowscape.co.uk](http://www.snowscape.co.uk).

### More hotels and prices online

There are many more hotels and package prices online. For more details, please visit [www.snowscape.co.uk](http://www.snowscape.co.uk). You can also sign up to our e-newsletter and receive offers direct to your inbox.

### Booking terms and conditions

Please note that all holiday bookings are accepted subject to our standard booking terms and conditions. These are available on our website and on request from our office.

### SPECIAL OFFERS and REDUCTIONS

#### Early booking discount :: book by the end of September!

For all bookings confirmed by the end of September, we are pleased to offer £20 per person off the above weekly package prices.

#### Group discounts

We offer generous discounts for groups that vary according to the time of season. Basically, the bigger the group, the bigger the discount. Please contact us for a competitive quotation.

#### Loyalty discount :: Welcome back!

For those that have skied or snowboarded with us previously, please deduct £20 per person from the above weekly package prices.

#### Learning to ski and snowboard :: 10% OFF lessons and rental

If you are new to skiing and snowboarding, we recommend the resorts of Fieberbrunn and St Johann in Tirol where we offer special Learn to Ski packages and up to 10% off your pre-booked equipment hire and beginner ski school lessons.

#### Making your own way :: Self-drive and Fly-drive

Self-drive to the Alps offers you more flexibility and independence. We also offer fly-drive packages including car hire from the airport to resort. Reductions apply on the above package prices where airport transfers are not required.

Please note that only one discount can be applied at any one time and do not apply to our tailor-made short breaks and ski weekends.

# SKI / SNOWBOARD ESSENTIALS

Ski / Snowboard essentials - Fieberbrunn (Ski Circus Saalbach-Hinterglemm-Fieberbrunn)				
6 days (£)	Adult	Child (<6)	Child (<15)	Youth (16-18)
Ski Circus lift pass - High Season (HS)	227	0	114	171
Ski Circus lift pass - Mid Season (MS)	205	0	103	154
Ski Circus lift pass - Low Season (LS)	193	0	98	146
Kitzbüheler Alpen All-Star pass	241	0	121	180
Skis / Snowboard 4 *	96	30	50	96
Skis / Snowboard 5 *	125		72	125
Ski / Snowboard boots 4*	43	22	32	43
Ski / Snowboard lessons 3 days x 4 hours	157	157	157	157
Ski / Snowboard lessons 5 days x 4 hours	175	175	175	175
Ski / Snowboard lessons 3 days x 2 hours	156	156	156	156

LS before 24.12.16. MS from 18.3.17-3.4.17. HS all other dates. Lift pass price includes keycard deposit. FREE Helmets for children (<15) on set hire.

Ski / Snowboard essentials - St Johann in Tirol				
6 days (£)	Adult	Child (<10)	Child (<15)	Youth (16-18)
Schneewinkel lift pass - High Season (HS)	199	100	100	152
Schneewinkel lift pass - Low Season (LS)	170	86	86	132
Kitzbüheler Alpen All-Star pass	241	0	121	180
Skis - Standard 3*	65	38	44	65
Skis / Snowboard 4*	97			97
Skis / Snowboard 5 *	129			129
Ski boots - standard	38	19	27	38
Ski / Snowboard boots 4*	48			48
Ski / Snowboard lessons 3 days x 4 hours	140	140	140	140
Ski / Snowboard lessons 5 days x 4 hours	159	159	159	159

LS season before 24.12.16 and from 18.3.17. Lift pass price includes keycard deposit. FREE helmets for children (<10) on set hire.

Ski / Snowboard essentials - Kitzbühel				
6 days (£)	Adult	Child (<12)	Child (<16)	Youth (16-18)
Lift pass - High Season (HS)	231	115	115	173
Lift pass - Low Season (LS)	208	104	104	156
Skis / Snowboard 4*	87	33	87	87
Skis / Snowboard 5 *	112		112	112
Ski / Snowboard boots 4*	45	18	45	45
Ski / Snowboard lessons 3 days x 4 hours	147	147	147	147
Ski / Snowboard lessons 6 days x 4 hours	227	227	227	227

LS before 24.12.16 and from 11.3.17. £2 lift pass keycard deposit payable locally.

Ski / Snowboard essentials - Saalbach (Ski Circus Saalbach-Hinterglemm-Leogang-Fieberbrunn)				
6 days (£)	Adult	Child (<12)	Child (<15)	Youth (16-18)
Ski Circus lift pass - High Season (HS)	227	0	114	171
Ski Circus lift pass - Mid Season (MS)	205	0	103	154
Ski Circus lift pass - Low Season (LS)	193	0	98	146
Skis / Snowboard - 4*	125	49	49	125
Skis / Snowboard - 5*	143			143
Ski / Snowboard boots - 4*	45	23	23	45
Ski / Snowboard lessons 3 days x 4 hours	179	179	179	179
Ski / Snowboard lessons 6 days x 4 hours	224	224	224	224

LS before 24.12.16. MS from 18.3.17-3.4.17. HS all other dates. £2 lift pass keycard deposit payable locally.

Ski / Snowboard essentials - St Anton				
6 days (£)	Adult	Child (<12)	Child (<15)	Youth (16-18)
Lift pass - High Season (HS)	236	159	159	205
Lift pass - Low Season (LS)	205	120	120	177
Skis / Snowboard - 4*	110	55	110	110
Skis / Snowboard - 5*	147		147	147
Ski / Snowboard boots - 4*	55	28	55	55
Ski / Snowboard lessons 3 days x 4 hours	171	171	171	171
Ski / Snowboard lessons 5 days x 4 hours	234	234	234	234

HS 24.12.16-31.3.17. LS all other dates. €5 keycard deposit payable locally.

## Ski and Snowboard essentials

Save time in resort and budget ahead by pre-booking lift passes, equipment and lessons prior to departure. In our staffed resorts, our resort managers will make the necessary arrangements for you. If you are travelling to other resorts, ski pack vouchers will be included with your final travel details and these are exchanged for ski packs locally. You can add these onto your reservation at any time up to departure.

We have provided weekly (6 day) prices for ski and snowboard essentials in our most popular resorts. For other resorts and for short stays, weekends and other durations, please contact our office.

## Ski and Snowboard School

Lesson times are normally from 10am – midday and from 1pm – 3pm with most courses starting on Sundays. A mountain restaurant lunch and lunchtime supervision for children can usually be booked and paid for locally. Most resorts offer a kindergarten for children from 6 months and children are welcome in ski school from around 3½ years of age.

If you are travelling over a weekend, you may not always be able to join a course in which case private lessons are the ideal choice.



## Private lessons and guiding

For tweaking bad habits, fine-tuning your technique or if ski school is simply not for you, one-to-one tuition delivers great results. Your friends or family can join in too and sharing the overall price is often very cost-effective.

We can also organise off-piste or speciality guides - full prices on request.

## Fieberbrunn Freeride Weekends and Off-piste courses

Home to Austria's only Big Mountain and Freeride World Tour event, Fieberbrunn offers some fantastic off-piste terrain.

In partnership with local Fieberbrunn Freeride Experts, S4, we offer Freeride Weekends and Freeride courses which include expert guiding and freeride coaching, freeride skis, video analysis, avalanche transceiver, probe and shovel (and instruction on how to use them).

The courses are designed for intermediate to advanced off-piste skiers or snowboarders who are able to ski efficiently and in control in all snow conditions. With small groups, you can expect expert tuition, high levels of safety and great value for money. For full details and package prices, please contact our office.

## Airport Transfers

For smaller groups, our airport transfers are typically by minibus taxi shuttle for maximum efficiency and minimum waiting time. For larger groups we use coach transfers. We also offer private transfers for the most direct door-to-door service. The times below represent the average travelling time under normal weather and traffic conditions. Please note that peak season holiday traffic and adverse weather conditions will affect these. As we have an obligation to ensure you check in at the airport in good time, return shuttle transfer times may well depart resort earlier than you wish in which case private transfers can be organised for a small supplement.

## Airport – Resort transfer times

Resort / Airport	Salzburg	Munich	Innsbruck
Fieberbrunn	1 hour	2 hours	1½ hours
St Johann in Tirol	1 hour	2 hours	1½ hours
Kitzbühel / Kirchberg	1¼ hours	2 hours	1¼ hours
Saalbach	1½ hours	3 hours	2½ hours
Zell am See / Kaprun	1½ hours	2½ hours	2½ hours
St Anton		3 hours	1½ hours
Sölden			1¼ hours
Stubai			½ hour

## Winter Sports Travel insurance

Travel insurance is essential and it is a condition of booking that you and all members of your party have adequate winter sports insurance. We will not be responsible for meeting any sums which would have been covered had you taken comprehensive winter sports travel insurance. A comprehensive winter sports travel insurance policy is one that has additional cover for skiing and snowboarding as well as medical expenses, emergency assistance, repatriation, personal liability, travel delay, missed departure and cancellation and curtailment. It is your responsibility to ensure that the insurance cover you purchase is adequate for your particular needs.

Snowscape Limited makes travel insurance policies available to UK residents through our membership with the Travel Trust Association.

## To get a quote or to arrange cover

☎ Freephone 0800 083 8746 quoting our reference 'WU597' for exclusive rates.

☎ Visit [www.snowscape.co.uk](http://www.snowscape.co.uk). Scroll down on our homepage and click on 'Buy Travel Insurance'.

The price of your holiday also includes a fidelity insurance that protects our clients in the unlikely event of insolvency of the travel company. Once you have purchased your holiday from Snowscape Ltd, who are members of the Travel Trust Association, your money is completely protected.

Enquiries and reservations

**01905 731269**



Please note that all prices are correct at the time of publication (September 2016) and remain subject to change.